

# OCCUPATIONS OF OPPORTUNITY WITHIN SPECIALTY AGRICULTURE, FOOD & BEVERAGE

Occupations of  
**Opportunity**  
On the Redwood Coast

## JOB ZONE 4

### OCCUPATIONS NEEDING CONSIDERABLE PREPARATION

Accountants and Auditors	\$22.20
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## JOB ZONE 3

### OCCUPATIONS NEEDING MEDIUM PREPARATION

General/Operations Managers	\$34.14
First Line Managers of Production Workers	\$25.90
Sales Representatives (Wholesale)	\$22.78
Bookkeeping, Accounting, and Auditing Clerk	\$15.68
Maintenance and Repair Workers	\$14.94

## JOB ZONE 2

### OCCUPATIONS NEEDING SOME PREPARATION

Industrial Truck and Tractor Operators	\$17.61
Truck Drivers (Heavy and Tractor)	\$16.53
Customer Service Representatives	\$14.11
Inspectors and Testers	\$13.13
Truck Drivers (Light/Delivery)	\$12.51
Shipping and Receiving	\$12.19
First Line Supervisors/Managers of Food Prep and Serving Workers	\$11.59
Bakers	\$11.45
Office Clerks, General	\$11.38
Laborers and Freight, Stock, and Material Movers, Hand	\$11.15
Packaging/Filling Machine Operators	\$10.97
Food Batchmakers	\$9.96
Retail Salespersons	\$9.87
Stock Clerks/Order Fillers	\$9.85

## JOB ZONE 1

### OCCUPATIONS NEEDING LITTLE OR NO PREPARATION

Diver/Sales Workers	\$12.62
Janitors and Cleaners	\$11.14
Farm Workers/Laborers	\$9.12
Nursery and Greenhouse Worker	\$9.12
Cashiers	\$8.81
Combined Food Prep and Serving Workers, Including Fast Food	\$8.81
Packers and Packagers	\$8.77



### FOUNDATIONAL SKILLS FOR ALL OCCUPATIONS OF OPPORTUNITY

- Active Listening
- Reading Comprehension
- Speaking
- Active Learning
- Critical Thinking
- Mathematics
- Writing

### GATEWAYS SKILLS FOR SPECIALTY AGRICULTURE, FOOD & BEVERAGE (BY WAGE LEVEL)

Every occupation requires a core set of basic skills. While higher level occupations may additionally require more technical and/or advanced skills, a core group of foundational skills are needed for occupations across all wage levels.

#### MID WAGE

- Near Vision
- Oral Comprehension
- Oral Expression
- Problem Sensitivity
- Information Ordering
- Speech Recognition
- Deductive Reasoning
- Written Comprehension
- Inductive Reasoning
- Speech Clarity

#### LOWER WAGE

- Information Ordering
- Oral Expression
- Problem Sensitivity
- Manual Dexterity
- Near Vision
- Oral Comprehension
- Speech Recognition
- Speech Clarity
- Truck Strength
- Arm-Hand Steadiness
- Control Precision
- Auditory Attention
- Category Flexibility
- Deductive Reasoning
- Multi-limb Coordination
- Rate Control



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Salaries are listed as mean hourly wages.

The Redwood Coast Occupations of Opportunity posters are based on information from CareerOneStop, O\*NET and the Occupations of Opportunity reports. The O\*NET system serves as the nation's primary source of occupational information, providing comprehensive information on key attributes and characteristics of workers and occupations. The O\*NET database houses this data and O\*NET OnLine provides easy access to that information.

Learn more about O\*NET: <http://online.onetcenter.org>.

O\*NET OnLine was developed for the U.S. Department of Labor.