

OCCUPATIONS OF OPPORTUNITY WITHIN INVESTMENT SUPPORT SERVICES

JOB ZONE 4

OCCUPATIONS NEEDING CONSIDERABLE PREPARATION

| | |
|--|---------|
| Personal Financial Advisors | \$37.53 |
| Computer Systems Analyst | \$33.30 |
| Financial Managers | \$29.22 |
| Securities, Commodities, Financial Service | |
| Sales Agents | \$26.60 |
| Accountants and Auditors | \$22.20 |

JOB ZONE 3

OCCUPATIONS NEEDING MEDIUM PREPARATION

| | |
|---|---------|
| General/Operations Managers | \$34.13 |
| Loan Officers | \$28.32 |
| Claims Adjustors and Investigators | \$27.80 |
| Insurance Sales Agents | \$23.86 |
| First Line Managers of Office and Admin Support Workers | \$18.95 |
| Executive Secretaries and Administrative Assistants | \$17.87 |
| Computer Support Specialists | \$16.53 |
| Loan Interviewers/Clerks | \$16.04 |
| Bookkeeping/Accounting/Auditing Clerks | \$15.68 |
| Maintenance and Repair Workers, General | \$14.94 |
| Bill and Account Collectors | \$14.47 |
| Sales Representatives | \$12.63 |
| Property/Real Estate Managers | \$11.60 |

JOB ZONE 2

OCCUPATIONS NEEDING SOME PREPARATION

| | |
|------------------------------------|---------|
| Insurance Claims/Policy Processing | \$17.19 |
| Customer Service Representative | \$14.11 |
| Secretaries | \$13.98 |
| Receptionists | \$11.40 |
| Office Clerks | \$11.38 |
| Tellers | \$10.65 |

JOB ZONE 1

OCCUPATIONS NEEDING LITTLE OR NO PREPARATION

| | |
|---------------------------------|---------|
| Janitors and Cleaners | \$11.14 |
| Counter Clerks | \$8.98 |
| Maids and Housekeeping Cleaners | \$8.91 |



FOUNDATIONAL SKILLS FOR ALL OCCUPATIONS OF OPPORTUNITY

- Active Listening
- Reading Comprehension
- Speaking
- Active Learning
- Critical Thinking
- Mathematics
- Writing

GATEWAYS SKILLS FOR INVESTMENT SUPPORT SERVICES (BY WAGE LEVEL)

Every occupation requires a core set of basic skills. While higher level occupations may additionally require more technical and/or advanced skills, a core group of foundational skills are needed for occupations across all wage levels.

HIGHER WAGE

- Problem Sensitivity
- Deductive Reasoning
- Near Vision
- Oral Comprehension

Category Flexibility

- Oral Expression
- Written Comprehension
- Speech Clarity
- Speech Recognition
- Written Expression

MID WAGE

- Near Vision
- Oral Comprehension
- Oral Expression
- Problem Sensitivity
- Information Ordering
- Speech Clarity
- Speech Recognition
- Deductive Reasoning
- Inductive Reasoning
- Selective Attention
- Mathematical Reasoning



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Salaries are listed as mean hourly wages.

The Redwood Coast Occupations of Opportunity posters are based on information from CareerOneStop, O*NET and the Occupations of Opportunity reports. The O*NET system serves as the nation's primary source of occupational information, providing comprehensive information on key attributes and characteristics of workers and occupations. The O*NET database houses this data and O*NET OnLine provides easy access to that information.

Learn more about O*NET: <http://online.onetcenter.org>.

O*NET OnLine was developed for the U.S. Department of Labor.